Commercial Advertiser

WALTER G SMITH - - EDITOR.

TUESDAY : : : : MAY 27

PROTECTION FROM SNAKES.

The danger that snakes will get into Hawaii is greater now than it ever was before. Formerly the chief source of peril was baled hay from California. Two years ago a snake crawled out of some hay on a Honolulu wharf and was killed. Later at Olaa there was a similar occurrence. Of course this danger still exists, but it is supplemented by a more serious one in that retiring soldiers from the Philippines are bringing pet snakes to this port, some of which, through carelessness or "cussedness" or a desire to get rid of the reptiles, may gain lodgment ashore.

If snakes should find their way into the island they would multiply by the millions as they have in Martinique and other tropical places-the more so here because of the absence of most of their natural foes save man. Even if nonpoisonous their presence would rob Hawaiian life of half its charm. This would cease to be a picnic country and would suffer in tourist trade.

Under the monarchy and the republic there were laws to keep out snakes which were passed when Dr. Hildebrand tried to introduce them, as a means of killing cane field rats. Annexation annulled this law and now snakes may be legally brought in from the United States or its possessions.

Of course it is highly desirable that a law should be passed safeguarding Hawaii from American as well as alien serpents. Mr. Wilcox might better be at work pressing such a bill than one to give the Tramways company a new lease of life. It is doubtful, however. if anything is to be gained from Wilcox, but a bill may emanate from the Agricultural Department which will fover the case in point. At any rate let us hope so, for adequate and speedy protection is most necessary.

THE TERRITORIAL FLAG.

This paper has received from Mr. J. J. Wicke a sketch of a Territorial flag which, in his view, Hawaii may properly adopt. It is a handsome en-Mr. Wicke, "represents the old and the give illustrations and ideas. new Hawaiian flag and the colors of

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Germany and America." that it is eclipsed by the flag Hawaii the success of the American manufacmonarchy, the provisional government to the machinery but to the system of love that flag and it is, withal, a beauas a sign of historical continuity, and anyone who can prove his worth and because it belongs here and is of native every man works with this incentive. origin, is a fact which few people will care to dispute.

CABLE RUMORS.

The story about the British cable coming here from Fanning Island is not a new one, fresh in the last coast mail. It was brought here some time age by the Mlowera and printed in the Advertiser. Our final advices were that the New Zealand minister having cable matters in charge was inclined to wait, before doing anything, and see what there might be in wireless telegraphy. He had it from Lord Kelvin that a wireless service over 1000 miles of sea, the distance between Fanning island and this group, would be prac-

We are much inclined to think that the British cable will come here in course of time. It is a long stretch from Fanning Island to British Columbia and a break in the main line may be of frequent occurrence. In that event, or even in that possibility, a connection with the Mackay cable would be well worth while. In time of war it might become indispensable.

A bull, the property of the Manoa ranch, has been terrorizing people of College Hills and that vicinity for some time back. The manager of the ranch when complained to, coolly remarked he pleased. His idea of public property was its free use for private ends. Mr. Effinger, one of the aggrieved residents, has brought the matter into court where, we may hope, it will be settled that the taxpayers are not compelled to provide free commons for wild

President Palma is perhaps the tenth chief magistrate of the Cuban republic, there being a constant choice and change of such officials during the two war periods. Cisneros was the last of the field Presidents-or was it Betan- POO Go court? Palma enjoys what they did not, however-a salary, recognition and a fixed capital.

The close of Mr. Warde's engagement was marked by a cordial expression of good will on the part of a large audience. That Mr. Warde will return, is understood. That he will be received with enthusiasm when he comes again goes without the saying.

The explanation of the "rain of fire" ders but gas. It supplied an instantaneous death to a people who, otherwise, must have suffered unspeakable torments.

It is beginning to appear to the cholehao makers and dealers that the United States District Attorney means business. The lesson is a needed one and promises to have good results.

AMERICAN BUSINESS METHODS.

Some plain suggestions regarding American business methods are given by the British consul at Chicago, Mr. Wyndham, in a report to the British Foreign Office, a copy of which has just reached the Treasury Bureau of

The commercial success in the Unitd States, and especially of the city at which he is located, is described by Consul Wyndham as being due in part to the education which teaches the boys independence and knowledge of their future responsibilities, and does not set the professions above business is a means of gaining a living.

"Athletics of all kinds are much enouraged in schools and universities, but very few men continue to take part n them after completing their education. Americans are as fond of outdoor ife, shooting and fishing, as are the nen of any European country, but they gratify their taste as a relaxation only and never allow it to interfere with their business.

"Another cause of success is the keeping of the money, which has been made in the business, and the brains which have made the business, in it as long as possible, and great thought is devoted to arrangements whereby, after the death of the builder of the business, it shall not fall into the hands of his heirs, unless they are practically fitted to take care of it.

"Another and probably the chief cause is the reward of merit. The percentage of men fitted for the highest posts in business is very small compared with the total numbers employed, and the heads of the big businesses, bank corporations and wholesale firms, are always looking out for men, not only among those already in their employ, but also outside, capable of filling some post under them. To these men, when found, large salaries are given, which are drawn by them as long as they show that they are capable of earning them. Men employed in business houses of all descriptions are encouraged to discover new methods of carrying on the business which may in any way lessen the cost of production or carrying on business, and specialization is carried on to an ex-

"The advantage of a well-dressed show window in every kind of retall trade is more than ever understood, sign, the corner being occupied by a and very great trouble, expense, and black field upon which is the American | ingenuity are used in getting good reshield surrounded by eight stars in suits. Many shops now put mechanistriking and picturesque array. The cal toys in the windows to attract the are twelve in number, black, attention of passers-by. The trade pa white and red. "The new flag," writes pers are also taking up the subject and

"In machine shops and factories the use of the best machinery is under-The only trouble with the design is stood and appreciated by the men, but now possesses, the old banner of the turer would appear to be owing not and the republic and now by common shop management. Every man appears consent the particular flag of the Ter- to be fully aware that success depends ritory. There are thousands here who upon his doing his best work, and no idleness is tolerated in anyone. The tiful creation. That it should be kept, highest positions in a shop are open to

"Many visitors from the United Kingdom blame the men there because the same results are not obtained from machinery as is done here, but the more the factories are seen the more certain it becomes that it is the incentive to work and the energy of the managers, superintendents and foremen, and the example set by them that has the wonderful effect on the output. This holds good in every kind of trade | situate at Manoa, in Honolulu, Oahu, and business. In one factory the man- Territory of Hawaii, bounded and deager, in six months, doubled the output at an increase of 5 per cent expense by re-arranging the machinery. A great fault of the Chicago system is the difficulty of a man over 45 finding work. There are many men in good positions over that age who will in all probability retain them for some years and retire on a pension, but a new comer of along land of Poka to the east corner that age has little chance of employ- of this piece, thence S. 29° W., 4.53 ment as he cannot expect to learn new ways. A man who is out of work at Hana Haalilio to the initial point. that age is regarded with suspicion. Area 2% acres. The same being the especially when trade is good, because land described as Royal Patent (Grant) if he had proved that he was worth his position, which should be a good one after many years' service, he would of the amount bid to be paid on the day not have been forced out, or if he had, come other firm which had come in contact with him in business would try to secure his services. No man can get on in Chicago who works with one eye on the clock or grudgingly, and the that the highway belonged to the pub- man who is rewarded by promotion has lie and he should pasture stock on it as shown himself ready to put his work before his personal wishes and in many cases has offered to help in other departments when necessary, in this way Co. warehouse No. 2. acquiring a comprehensive knowledge of the work being done.

"It is the purpose and aim of this

Elevation

O'L BURNER FOR STATIONARY BOILERS

On Busines fen Locomorives

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possible, with the business men, so as to be in a position to assist agents of British commercial houses coming here on business or in answering inquiries, come to the Consulate for assistance or if merchants at home make no inquiries. The number of inquiries on ommercial matters has increased considerably during the past year, but sistance the information given has swered until as many persons as possible, engaged in the trade mentioned, have been interviewed, and every effort is made that the information given shall be reliable. Great courtesy is shown by everyone in assisting the Government, State, city officials and

Consulate in obtaining information,

"It is reported that the French Government is to found schools in the United States for young men to study since." EUGENE FORBES, Lebanon, Kan. economic science and engineering. The reported plans are to keep about 200 boys for a four year course in New York and Chicago for economic science, and in Pittsburg and Chicago for engi- and builds neering. At these places American methods would be studied and the energy absorbed, and after the course is completed the young men will return to France to put the ideas and methods they have gathered into practical use. The experiment will be interesting, especially as to how the young men of 21 to 24 will persuade the older men to adopt their methods, and whether on their return to the old conditions they will not either fall into the ways of conducting business there or desert their country and return to a place where their methods will be acceptable.

"The Consular district of Chicago covers 14 States, having a total area of over 1,000,000 square miles, with 19,-000,000 inhabitants. Over 300,000 square miles are still vacant and there are about 19,600 reserved for forests. Of the land still open to settlement over onequarter is arid or semi-arid, and much of the other is rough mountain land. There are 30 cities in the district, each with over 25,000 inhabitants. All these are manufacturing towns to some extent. and in Illinois, Iowa, and Wisconhin every small town has one or more factories at work. Furniture factories are scattered all over these States, and many manufacturers have found the advantages of starting in small towns, especially near the Lakes, to be saving in rent, wages, owing to less cost of living, and raw material.

"The trade for the past year has been

Lord Beresford advises a subsidy to British firms in order to defeat the Morgan shipping combine.

Jesse Stone, Lleutenant Governor of Wisconsin, is dead.

COMMISSIONER'S SALE OF VALUABLE REAL ESTATE AT AUCTION.

BY VIRTUE OF AN ORDER ISsued out of the Circuit Court of the First Judicial Circuit, Hon. W. J. Robinson presiding, in a cause at chambers entitled Victoria S. Buffandeau vs. A. A. Montano, equity division, the undersigned will sell at public auction to the highest bidder, subject to confirmation by said court, on

MONDAY, THE 2ND DAY OF JUNE, 1902, at 12 o'clock noon, at the mauka entrance to the Judiciary building in said Honolulu, Oahu, the following described land, to wit:

That certain piece or parcel of land scribed as follows:

Commencing at the north corner of this piece at Hana Haalilio and running N. 59° E., 1.83 chains along the land of Kapoahualahaina to corner of this piece, thence N. 39° 15' H., 1.56 chains to the land of Elkepine, thence N. 58° 15' E., 1.28 chains along land of Kikepine to a rock marked + at the north corner of this piece, thence S. 52° 45' E., 4.76 chains chains to the south corner of Hana Haalilio's land, thence along land of

202 to Kuakahaule. Terms of sale are cash in United States gold coin; that ten (10) per cent of sale; and deeds at expense of purchaser. For further particulars, en quire of the undersigned at No. 79 Merchant street, in said Honolulu. CHAS. F. REYNOLDS,

Dated Honolulu, Oahu, May 20th, 6174

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That's the condition of many sufferbut it is of no use if the agents fall to ers from catarrh, especially in the morning. Great difficulty is experienced in clearing the head and

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"I was afflicted with catarrh. I took medicines of different kinds, giving each a fair trial; but gradually grew worse until merchants giving all the information I could hardly hear, taste or smell. I then concluded to try Hood's Sarsaparilla, and after taking five bottles I was cured and have not had any return of the disease

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